

**REFERENCE: STUDY ON THE VALUE CHAINS OF FISHING AND
AQUACULTURE IN EGYPT – AID 010837**

CONTRACTING AUTHORITY: Italian Agency for Development Cooperation,
Cairo Office (AICS Cairo)

CALL FOR EXPRESSION OF INTEREST FOR A

**STUDY ON THE VALUE CHAINS OF FISHING AND AQUACULTURE IN
EGYPT**

CIG: Z033D6D0DB

ARTICLE 1. DESCRIPTION

- 1.1. The Italian Agency for Development Cooperation – Cairo Office has financed and monitored a number of initiatives in the sectors of fishing and aquaculture, through the Italian-Egyptian Debt Swap Program as well as bilateral grants.
- 1.2. Exports of fishing and aquaculture products towards the EU market has been an issue addressed within all the projects, in order to bring an added value to the Italian financing and increase the profits of the companies working in that sector. However, some criticalities still prevent many Egyptian companies from exporting fishing and aquaculture products to the EU.

ARTICLE 2. PURPOSES

- 2.1. The Italian Agency for Development Cooperation in Cairo (AICS Cairo) intends to identify 1 consultant to carry out study on the fishing and aquaculture value chains in Egypt.

ARTICLE 3. SERVICES

- 3.1. The AICS Cairo will select one consultant out of the pool of applicants.
- 3.2. The expert is bound by a declaration of impartiality and confidentiality to be signed before starting the contract. If any applicant believes there might be a situation of conflict of interests in relation to one or more applicants, the applicant must inform the

- contracting authority immediately. In addition, strict confidentiality is required from the expert involved in the implementation of this contract.
- 3.3. The consultant will carry out the assignment as detailed in Attachment 1. Terms of Reference.
- 3.4. The consultant will be required to carry out a mission to Egypt of 7 days (including days of travel to/from Egypt), in order to meet with key Egyptian stakeholders in Cairo, and conduct field visits.
- 3.5. Upon completion of the mission to be carried out in Egypt, the consultant will have a period of maximum 30 days to produce the study; this activity shall be done remotely.

ARTICLE 4. LOGISTICS AND TIMING

- 4.1. Location: Egypt, and remotely for the writing of the study report (see point 3.5 of this document).
- 4.2. Tentative schedule: the evaluation shall take place during December 2023.

ARTICLE 5. ELIGIBILITY

- 5.1. Eligible consultants shall be natural persons (as individuals or associations) OR legal persons.
- 5.2. Eligible consultants will be excluded from participation in procurement procedures if:
- they are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
 - they, or persons having powers of representation, decision making or control over them, have been convicted of an offence concerning their professional conduct by a judgment of a competent authority of a EU Member State which has the force of res judicata (i.e. against which no appeal is possible);
 - they have been guilty of grave professional misconduct proven by any means which the Contracting Authority can justify, including by decisions of the European Investment Bank and international organizations;
 - they are not in compliance with their obligations relating to the payment of social security contributions or the payment of taxes in accordance with the legal provisions of the country in which they are established or with those of the country of the Contracting Authority or those of the country where the contract is to be performed;

AICS- Sede del Cairo

1081, Corniche El-Nil, Garden City, Cairo, Egypt

Tel. +2 02 27920873/4, Fax +2 02 27956904

E-mail: segreteria.ilcairo@aics.gov.it

www.ilcairo.aics.gov.it

- e) they, or persons having powers of representation, decision making or control over them, have been the subject of a judgment which has the force of res judicata for fraud, corruption, involvement in a criminal organization, money laundering or any other illegal activity, where such an illegal activity is detrimental to the EU's financial interests;
- f) they are currently subject to an administrative penalty referred to in Article 103(1) of the Financial Regulation (for budget-funded programmes)/Article 99 of the Financial Regulation (for 10th EDF-funded programmes).
- 5.3. Eligible consultants shall not be in any of the exclusion situations listed in Article 38 of the Italian Legislative Decree no. 196/2003 (see Annex A).

ARTICLE 6. QUALIFICATION REQUIREMENTS

6.1. Eligible consultants shall:

- Postgraduate degree in a relevant field, such as agriculture, animal science, biology, natural sciences, etc.
- At least 30 years of professional experience in the fields of fishery food security, aquaculture and fishery policy and development, livelihood, trade assistance, and other relevant sectors.
- Previous experience in at least 5 projects financed by international donors and/or implemented by international organizations within the past 5 years.
- Have an average annual turnover in the last 3 years of at least Euro 25.000.
- Previous experience in developing countries, especially in the MENA region and Egypt.
- Good research skills, and experience in drafting strategies and manuals.
- Good knowledge of English.
- Knowledge of the current state of the fishing, aquaculture and fishery distribution and marketing sector in Egypt.
- Experience in facilitating and promoting aquaculture and fishery exports into the EU market.

ARTICLE 7. MODALITIES FOR PRESENTATION

- 7.1. Interested consultants shall express their interest by submitting the following documents:
- a) Dated and signed Legal Binding Statement (Annex A);
 - b) Dated and Signed Expression of Interest (Annex B);
 - c) Legal Entity Form (Annex C);

- d) Financial Identification (Annex D);
 - e) Scanned copy of a valid identification number (for natural persons) or registration (for legal persons).
- 7.2. Dated and signed Curriculum Vitae of the proposed consultant in English language, including authorization to process personal data according to the EU regulation 2016/679.
- 7.3. Documents must be submitted in PDF format (not editable) by email, to the following email addresses: cairo@pec.aics.gov.it and CC to segreteria.ilcairo@aics.gov.it The subject of the email must bear the following reference: “STUDY ON THE VALUE CHAINS OF FISHING AND AQUACULTURE IN EGYPT – AID 010837”;
- 7.4. The deadline for the submission is December 2nd (23:59 Cairo time) as evidenced by the date and time of receipt of the email as recorded in the system of the recipient.
- 7.5. It is encouraged to express the interest well before the deadline date, since heavy internet traffic or connection problems could lead to difficulties in submission. The Contracting Authority cannot be held responsible for any delay due to such difficulties.

ARTICLE 8. RULES FOR THE REGISTRATION IN THE LIST

- 8.1. The Contracting Authority will first evaluate the following:
- a) Compliance with the submission deadline. If the deadline has not been met, the Expression of Interest will automatically be rejected;
 - b) Eligibility as per Article 5 of this document;
 - c) Qualification requirements as per Article 6 of this document.
- 8.2. Eligible applicants meeting all qualification requirements will then be inserted in a list following the order of submission. The list does not represent any classification and the related insertion does not imply any rights for the eligible consultants to be contracted.

ARTICLE 9. SELECTION PROCEDURE

- 9.1. The successful applicant will be requested to provide the documents required for the registration as AICS economic operator (see <https://ilcairo.aics.gov.it/amministrazione-trasparente-registro-operatori-economici-il-cairo/>).

ARTICLE 10. PERSONAL DATA

10.1. If submitting your reply to the Expression of Interest involves the recording and processing of personal data (such as names, contact details and CVs), it will be processed solely for the purposes of the management and monitoring of the tender and of the contract by the data controller without prejudice to possible transmission to the bodies in charge of monitoring or inspection tasks in application of EU law. Details concerning processing of your personal data are available on the privacy statement at:

<https://wikis.ec.europa.eu/display/ExactExternalWiki/2.+Basic+rules>

ARTICLE 11. SAFEGUARD CLAUSE

11.1. AICS Office in Cairo reserves the right to revoke the announcement for any reasons, discretionally evaluated. The AICS Cairo office reserves the right not to proceed with the assignment due to the lack of candidates' adequate requirements or the availability of financial resources.

ARTICLE 12. RESPONSIBLE OF THE PROCEDURE

12.1. The Responsible for the Procedure is Ruggero Orlandi.

12.2. For any further information please contact AICS Cairo by latest November 28th, 23:59 Cairo time, at the following email: cairo@pec.aics.gov.it using the following reference "STUDY ON THE VALUE CHAINS OF FISHING AND AQUACULTURE IN EGYPT – AID 010837".

AICS- Sede del Cairo

1081, Corniche El-Nil, Garden City, Cairo, Egypt

Tel. +2 02 27920873/4, Fax +2 02 27956904

E-mail: segreteria.ilcairo@aics.gov.it

www.ilcairo.aics.gov.it