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EU-ZIRA3A

“EU Integrated Rural Development Programme for Egypt”

Info Session CfS tender no. 1

“Enhance extension services for crop and animal production towards tackling impacts of climate change, efficient and sustainable management of natural resources and agrifood-ecosystems in Sohag, Beni Suef and Assiut.”

12/06/2024 at 11:00 AM



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EU-ZIRA3A

EU Integrated Rural Development Programme for Egypt

About the Programme:

- The contribution agreement between AICS and EUD was signed in December 2021
- Discussions MoIC - AICS occurred from January to March 2022 for detailing the contents of the documentation to be produced
- Approval was released by MoIC in May 2022 and October 2022

The implementation period started in November 2022

Tax exemption:

- *EU-ZIRA3A is fully exempted from the Value Added Tax (VAT) by the Ministry of Finance of the Arab Republic of Egypt*





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EU Integrated Rural Development Programme for Egypt

Modality of Implementation



All the activities of the Programme will be implemented through Contracts.



The Contracts will be awarded according to **procedures and standard documents of the European Union** and will follow the rules described in **PRAG** (*Practical Guide to Contract Procedures for European Union External Actions*).



The Programme activities will be implemented through **GRANT** (Call for Proposal) or **TENDER** (work, service, supply).



Evaluation for a Grant contract is ongoing.
Contract Notice for Tender 1 has been published – The Agenda for this info session



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International Restricted Procedure

Request to Participate

Publication: AICS website <https://ilcairo.aics.gov.it/home/opportunities/tenders/>
Local Newspapers

Date published: 28/05/2024

Deadline for the submission of the RtP: 27/06/2024

Contract Title: “Enhance extension services for crop and animal production towards tackling impacts of climate change, efficient and sustainable management of natural resources and agrifood-ecosystems in Sohag, Beni Suef and Assiut.”

Max. total budget EUR 2.5 Million

- Lot 1 Ref. CIG B1AB73560B – Service Contract EUR 1,752,280.00 excluding VAT
- Lot 2 Ref. CIG B1AB7366DE – Supply Contract EUR 472,720.00 excluding VAT
- Lot 3 Ref. CIG B1AB7377B1 – Works Contract EUR 275,000.00 excluding VAT



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Lot 1 Ref. CIG B1AB73560B

Service Contract

“Capacity building services for the improvement of extension services. Training, field demonstration”

Max. Budget EUR 1,752,280.00

Crop Production

- **WP 1:** Developing extension plans according to Good Agricultural Practices (GAPs) and climate-smart agriculture for identified crops.
- **WP 2 :** ToT/ capacity building: extensionists of the MoALR, and Water User Associations (WUAs)
- **WP 3:** Rolling out the extension plans in the three governorates (600 FFSs & 600 Demo. fields & mobile application for extension services)

Animal Production

- **WP 1:** Increasing knowledge of the animal husbandry
- **WP 2:** Building the capacity of veterinary providers, implementation of trials of improved seeds/cultivars of fodder, veterinary/vaccination convoys.
- **WP3:** Improving profitability of the animal husbandry (e.g. Awareness sessions and digital campaigns on diversification and improving hygiene practices)

Irrigation

- Forming 60 Water User Associations & build their knowledge and capacity
- Design and implement 3 field demonstration models (5 feddan per site per governorate) for modern on-farm irrigation systems in the old lands.





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Lot 2 Ref. CIG B1AB7366DE

Supply Contract

“Supply of equipment for offices, for extension departments and artificial insemination centres”

Max. Budget EUR 472,720.00

Extension Departments

- ACs, IT, computers, printers, Office furniture

Artificial insemination center - Beni Suef

- Equipment, imported/improved bulls

Animal feed production units

- Equipment



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Lot 3 Ref. CIG B1AB7377B1

Works Contract

“New construction of animal housing and animal feeds production units, in Sohag, Assiut and Beni Suef. Rehabilitation works for artificial insemination center in Beni Suef, and liquid nitrogen production units in Sohag and Assiut”

Max. Budget EUR 275,000.00

Governorates: Sohag – Assiut – Beni Suef

- Design of animal housing model including soil investigations , engineering drawings, BOQ and technical specifications
- Construction of three units of animal housing as a model to adapt climate changes
- Design of animal feed production unit including soil investigations , engineering drawings, BOQ and technical specifications
- Construction of three units as models for scalable innovative solutions for producing animal feeds

Veterinary Medicine Directorate in Sohag

- Rehabilitation of liquid nitrogen production unit with a total area of 180 square meter

Veterinary Medicine Directorate in Assiut

- Rehabilitation of liquid nitrogen production unit with a total area of 135 square meter

Governorate: Beni Suef

- Rehabilitation of the artificial insemination centre of the veterinary service department
- Rehabilitation of the veterinary service department in Ahnasia district





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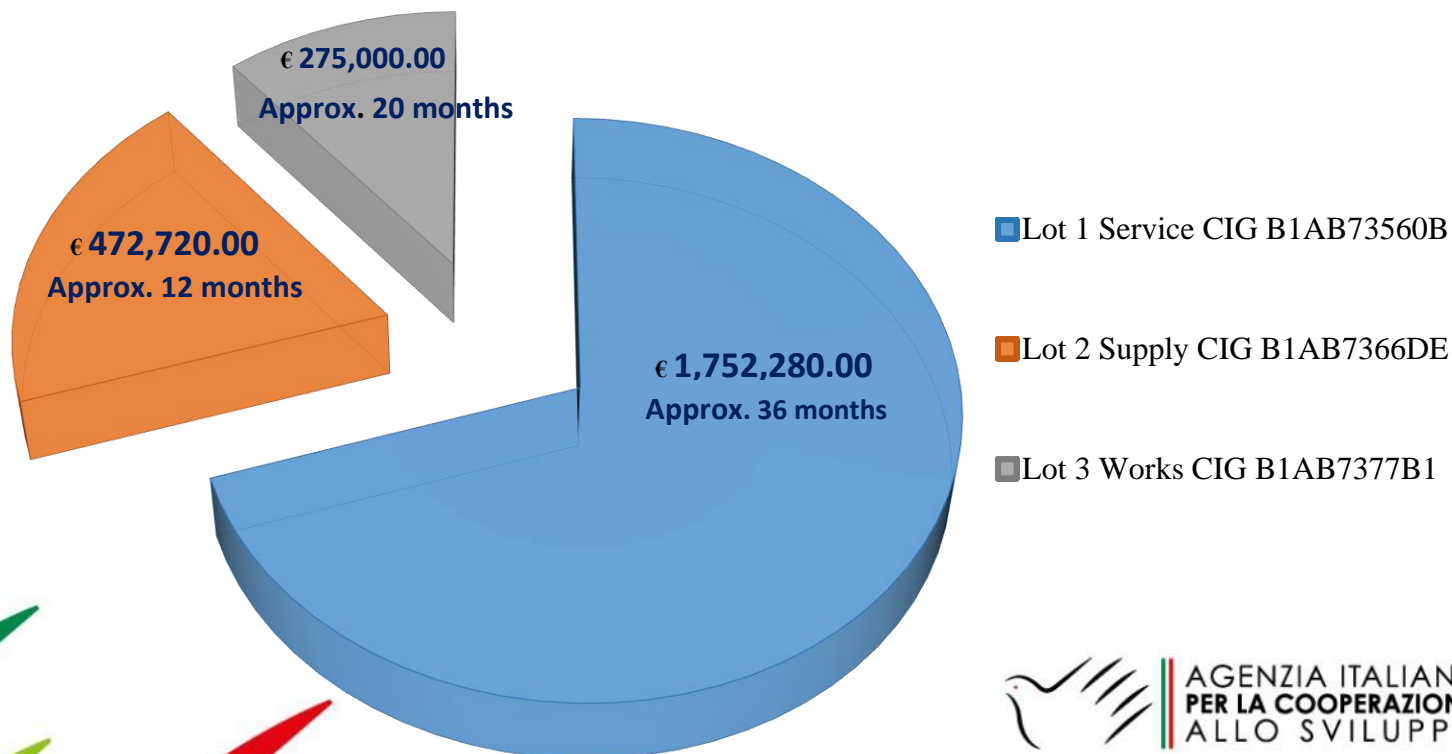
CONTRACT NOTICE

Request to Participate

Contract Title

“Enhance extension services for crop and animal production towards tackling impacts of climate change, efficient and sustainable management of natural resources and agrifood-ecosystems in Sohag, Beni Suef and Assiut.”

Max available budget (VAT exclusive) EUR 2,500,000.00





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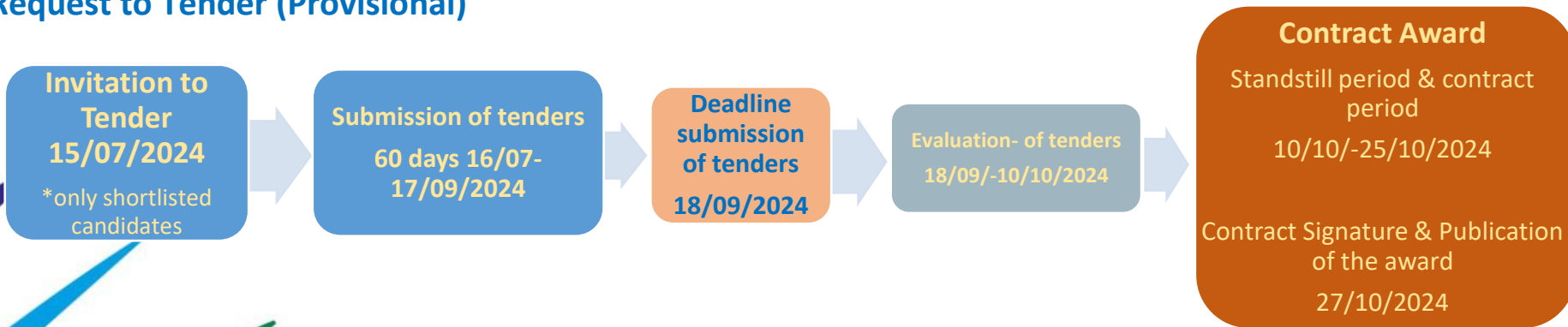


CONTRACT NOTICE Timeline

Request to Participate



Request to Tender (Provisional)



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CONTRACT NOTICE

How to apply

Reference documents:

- ✓ Information provided in the Contract Notice & Additional Information about the Contract Notice
- ✓ Request to Participate forms – each lot separately
- ✓ Declaration on Honour

<https://ilcairo.aics.gov.it/home/opportunities/tenders/>





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CONTRACT NOTICE

Application – General information

✓ Additional information about the Contract Notice

- Participation is open to all natural persons who are nationals of and legal persons (either individually or in a consortium) effectively established in an EU member states or in an eligible country as defined under Article 8 of Regulation (EU) No 236/2014. ***Egypt is eligible.**
- One request to participate per lot.
- May participate in 1, 2 or all of the 3 lots **each separately/lot by lot**. Contracts will be awarded lot by lot and each lot will form a separate contract. **Candidates with the required capacity are encouraged to participate in all the lots.**
- **MUST** submit signed declaration, included in the request to participate form. Separate application for each lot.
- Sub-contracting is allowed.
- **No. of candidates to be shortlisted:**
 - 4-8 candidates for Lot 1 Service & Lot 2 Supply
 - 4-6 candidates for Lot 3 Works

If the number of eligible candidates meeting the selection criteria is less than the minimum of 4, the contracting authority will invite ONLY the candidates who satisfy the criteria to submit a tender





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Selection Criteria – General Information

✓ Additional information about the Contract Notice

- *Candidates applying for more than one Lot must comply with the outlined criteria for each category of each lot applied for.*

1. Economic and financial capacity

- ✓ To ensure that the candidate has sufficient financial stability to handle the proposed contract
- ✓ & will not be economically dependent on the contracting authority if awarded the contract

2. Professional capacity

- ✓ has sufficient ongoing staff resources, expertise and experience to be able to handle the proposed contract
- ✓ real expertise in fields related to the contract (not a 'body shop')

3. Technical capacity

- ✓ has sufficient expertise and experience to be able to handle the proposed contract.





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Selection Criteria – Lot 1 Service CIG B1AB73560B

✓ Additional information about the Contract Notice

1. Economic and financial capacity – based on item 3 of the RtP form

- ✓ The 3 last financial years available **min. average annual turnover ≥ 584,093.33 EUR**
(2021, 2022, 2023 and 2024 depending on the when the financial year ended)
- ✓ current ratio in the last year for which accounts have been closed must be at least 1.

2. Professional capacity- based on item 5 of the RtP form

- ✓ The candidate has professional experience appropriate to this contract, such as specialisation in the areas of training/capacity building, agricultural extension or any other related field(s).
- ✓ At least 3-7 staff currently work for the tenderer in fields related to this contract.

3. Technical capacity - based on items 5 and 6 of the RtP form

- ✓ has provided services **at least one contract with a budget ≥300,000.00 EUR** in the fields of training/capacity building, agricultural extension or any other related field(s), which was implemented at any moment during the reference period: 2021 -2024

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Selection Criteria – Lot 2 Supply CIG B1AB7366DE

✓ Additional information about the Contract Notice

1. Economic and financial capacity – based on item 3 of the RtP form

- ✓ The 3 last financial years available **min. average annual turnover ≥ 377,600.00 EUR** (2021, 2022, 2023 and 2024 depending on the when the financial year ended)
- ✓ current ratio in the last year for which accounts have been closed must be at least 1.

2. Professional capacity- based on item 4 and 5 of the RtP form

- ✓ The candidate has professional experience appropriate to this contract, such as specialisation in the fields of general supply, agricultural equipment, animal health, livestock, IT, furniture, and other related fields.
- ✓ At least 3-5 staff currently work for the tenderer in fields related to this contract.

3. Technical capacity - based on item 6 of the RtP form

- ✓ The candidate has supplied items under at least one contract each with a budget ≥ 118,180.00 EUR in the fields of general supply, agricultural equipment, animal health, livestock, IT, furniture and other related fields, which was implemented at any moment during the reference period: 2021 -2024, i.e., current year and the last 3 years

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Selection Criteria – Lot 3 Works CIG B1AB7377B1

✓ Additional information about the Contract Notice

1. Economic and financial capacity – based on item 3 of the RfP form

- ✓ The 3 last financial years available **min. average annual turnover ≥ 275,000.00 EUR** (2021, 2022, 2023 and 2024 depending on the when the financial year ended)
- ✓ current ratio in the last year for which accounts have been closed must be at least 1.

2. Technical & Professional capacity- based on item 4 and 5 of the RfP form

- ✓ The candidate has completed at least 2 projects of the same nature OR complexity OR scope as the works concerned by the tender or contract notice and implemented during the following period: 5 years from the submission deadline of the contract (years 2019, 2020, 2021, 2022, 2023, including 2024).
- ✓ All the **key personnel** must have at least 5 years' appropriate experience and proven qualifications relevant to works of a similar nature to this project

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Request to Participate for an International Restricted Procedure

Questions & Answers

This should be related to the published information, technical information regarding the tender will be shared with the selected participants in the tender dossier.

- I. Contract notice
- II. Additional Information about the Contract Notice
- III. Request to Participate Form
- IV. Declaration on Honour





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