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**EU-ZIRA3A – EU Integrated Rural Development Programme for Egypt
ENI /2021/427-389**

Tender no. 1 – “Enhance extension services for crop and animal production towards tackling impacts of climate change, efficient and sustainable management of natural resources and agrifood-ecosystems in Sohag, Beni Suef and Assiut”.

INVITATION TO TENDER CONTRACT NOTICE EU-ZIRA3A/01/2024

Lot 1 CIG B1AB73560B; Lot 2 CIG B1AB7366DE

Issuing of Clarifications by the Contracting Authority

Date: 31 July 2024

Time: N/A

Location: Cairo – Egypt

General Clarifications by the Contracting Authority

LOT 1 CIG B1AB73560B

Request for Clarification 1:

In the ToR are indicated 4 Key Experts, however, three of them are indicated as Key Expert 2. Do you confirm this is an error and the experts should be renamed?

Answer:

- Yes. It is a typing error. The Key Experts are 4. It should be Key Expert 1 and Key Expert 2.

Request for Clarification 2:

According to the Evaluation grid provided with the tender dossier, only Organisation and methodology will be evaluated, however in the tender dossier it is specified that also proposed Key Experts will be evaluated. Can you please specify the evaluation procedure for them?

Answer:

- Key Experts must be submitted and will be verified in the administrative checks (ref. administrative grid of the tender dossier). In addition, Key Experts and their role in the implementation of the contract will be evaluated under the “Back-Up Function” of the Organisation and Methodology.

Request for Clarification 3:

Under WP 2.1.2 it is requested to organize 178 courses for a total of 445 training days. Do you confirm that these courses will be attended by a total of 330 trainees?



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Answer:

- *Yes, these courses will be attended by a total of 330 trainees.*

Request for Clarification 4:

Under WP 2.1.3 it is requested to organize 11 training courses for the same trainees who attended courses under WP 2.1.2. Do you confirm that these trainees will be the facilitators who will implement other works under the same WP 2.1.3?

Answer:

- *Yes, these trainees will be the facilitators who will implement other works under the same WP 2.1.3.*

Request for Clarification 5:

It is requested to establish 600 Farmer Field Schools (FFS) targeting at least 2000 farmers. However, it is indicated that each FFS should include 20 farmers, thus the total number of targeted farmers is 1200. Please clarify.

Answer:

- *Targeted farmers under the FFS activity is 2000 farmers. For sure some farmers will attend more than one school.*

Request for Clarification 6:

It is indicated to use the qualified FFS facilitators who were trained (330 persons). At the same time, it is indicated to provide 15 facilitators (5 for each governorate). Please clarify.

Answer:

- *15 facilitators (5 per each governorate) to coordinate between farmers and agriculture extension departments at local level and to help for the selection of farmers and field models.*

Request for Clarification 7:

Who will pay the fees of the facilitators?

Answer:

- *Costs associated to the work of facilitators would be included under the lumpsum cost allocated for organizing the FFSs.*

Request for Clarification 8:

It is indicated that those activities shall include all costs associated with logistic arrangements, meals, training rooms, training materials, and transportation. Are you referring to the costs for all the targeted farmers?



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Answer:

- *Costs indicated here are related to implementing the activities, unless separate items are independently quoted.*

Request for Clarification 9:

It is requested to Create FFSs supervising team comprising: FFS Supervisor, 4 Field crop experts, 3 Agricultural economics experts and 6 Field coordinators. Please confirm these experts are to be provided by the Consulting Team.

Answer:

- *Yes, FFS supervising team, as mentioned in the ToRs is requested. Supervising team shall be responsible for full implementation of the FFSs.*

Request for Clarification 10:

It is requested to Establish 6 field demonstration models in the old lands, including supply and installation of tools and materials of water pumping system powered by solar energy. Can you please clarify if the cost of the supply and the engineering works has to be covered by the Consultant? Are supply and works part of this lot or are part of Lots 2 & 3?

Answer:

- *The cost of the supply and the engineering works has to be covered by the Consultant as quoted prices should include the supply and installation of all parts of the irrigation system as described in the ToR as part of the service.*

Request for Clarification 11:

Under WP 2.2.2 it is requested to carry out:

- 11 training programs on rapid and early diagnosis of infectious, epidemiological, and transboundary diseases
- 11 training programs on veterinary treatments and vaccination
- 18 practical training programs on “artificial insemination in cows and buffalo”
- 18 practical training programs on “Use of ultrasound to monitor pregnancy in cows and buffalo”

In order to perform the above training programs, it is requested to sign an agreement with the Animal Reproduction Research Institute (ARRI) using their training facilities and their experts.

It is also requested to provide veterinary medicines through implementing 160 veterinary therapeutic convoys to small scale farmers after signing an agreement with the ARRI.

The agreement with ARRI has financial implications on the proposals. Can you please ensure that the services provided by ARRI and the cost for 160 veterinary convoys will be the same for all the competitors? Can you please inform us on the amount of the cost? Can you please provide the contacts of responsible officers at ARRI?



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Answer:

- Medicines used in the 160 veterinary therapeutic convoys shall be purchased by the tenderer according to the assessment study. Vaccines might be provided by the veterinary directorates at local level.

LOT 2 CIG B1AB7366DE

Request for Clarification 1:

In the instruction to tenderers, it is specified that “Where contracts include after-sales service and/or training, the technical quality of such services will also be evaluated by using yes/no criteria”. However, in the tender dossier there is not specific request of such services. Can you please confirm?

Answer

- Under Section 1 of the Instructions to tenderers it is clearly stated under paragraph 1.1 that “The supply contract will include the supply, delivery, siting and installation, commissioning and after sale service of the following supplies”.

Request for Clarification 2:

Item 10 is: “Provide financial assistance to the relevant hosting institutions to provide assessment study and business plan for the feed production units”. This Item seems to be a technical assistance service. Can you please provide more details?

Answer

- It is a service under the supply and installation activities to ensure the sustainability of the activity.

Request for Clarification 3:

Point 7 of the ITT states that: “A tenderer may include in its tender the overall discount it would grant in the event of some or all of the lots for which it has submitted a tender being awarded. The discount should be clearly indicated for each lot in such a way that it can be announced during the public tender opening session.” According to this sentence it seems that the discount is applicable to all the lots, however, there is not such indication in the ITT for Lot 1. Please clarify.

Answer

- Discount is optional, and it is at the discretion of the tenderer. If a tenderer is participating in more than one Lot and wishes to offer a discount if awarded contract in one other Lot, they should feel free to indicate this in their financial offer.